



**Request for Proposal  
UPMC Medical Center  
600 Grant Street  
59<sup>th</sup> floor US Steel Tower  
Pittsburgh, Pennsylvania  
15219**

## Background and Goals

UPMC is a pioneer not-for-profit healthcare system, dedicated to providing and improving the health and quality of life for the people of Central Pennsylvania since 1893.

UPMC was created as a community-based, physician-led health care system serving the greater Harrisburg, Pennsylvania metropolitan area. A proven leader in medical innovation.

As Pennsylvania's largest nongovernmental employer, with more than 87,000 employees, UPMC is comprised of:

- More than 40 hospitals
- More than 700 doctors' offices and outpatient sites
- An international division
- An enterprises division

UPMC Presbyterian Shadyside is ranked #1 in Pennsylvania and #15 in the nation and is one of only nine hospitals ranked in the nation's top 20 of America's Best Hospitals for 10 years in a row by *U.S. News & World Report*. UPMC Children's Hospital of Pittsburgh is ranked in the nation's top 10 of America's Best Children's Hospitals by *U.S. News & World Report*.

At a distance, our vision of the Program is to enable a set of standard telehealth connection services that will interconnect throughout the region. By enabling a set of standard telehealth connection services, it would allow facilitation of any healthcare location in the state to share one or more telehealth services with any other healthcare location within the region. The ultimate vision of standard telehealth connection services is to interconnect with other health care providers nationally.

## Participating Sites

Sites that are participating in this project are listed in the following table:

HCP NO.	Site Name	HCP Address
12850	UPMC - Soldiers & Sailors Memorial Hospital	32 Central Ave., Wellsboro, Pennsylvania 16901
13084	UPMC - Cole Memorial Hospital	1001 East Second Street, Coudersport, Pennsylvania 16915
13662	J C Blair Health Systems	1225 Warm Springs Ave., Huntingdon, Pennsylvania 16652
15051	UPMC - Kane Community Hospital	4372 U.S. 6, Kane, Pennsylvania 16735
17240	UPMC - Hamot Hospital	201 State Street, Erie, Pennsylvania 16550
21968	UPMC - KCH - Hamot Medical Park - Johnsonburg	81 Clarion, Johnsonburg, Pennsylvania 15845
21969	UPMC - KCH - Sheffield Area Medical Center	511 S. Main Street, Sheffield, Pennsylvania 16347
23842	UPMC Chautauqua WCA	207 Foote Avenue, Jamestown, New York 14701
25450	Fulton County Medical Center	214 Peach Orchard Rd, McConnellsburg, Pennsylvania 17233
25520	UPMC - Muncy Valley Hospital	215 East Water Street, Muncy, Pennsylvania 17756-8700
25521	UPMC - Lock Haven Family Practice	610 High Street, Lock Haven, Pennsylvania 17745
25542	Pinnacle Health Family Care Newport	300 Bretz Ct., Newport, Pennsylvania 17074
25546	Pinnacle Family Care Millersburg	1000 Evelyn Drive, Millersburg, Pennsylvania 17061
26050	UPMC SOMERSET HOSPITAL	225 South Center Avenue, Somerset, Pennsylvania 15501
27498	UPMC - KCH - Kane Summit Medical Park	2 Thompson Park, Kane, Pennsylvania 16735
27641	UPMC - KCH - Hamot Medical Park - Mt. Jewett	18 West Main St., Mt. Jewett, Pennsylvania 16740
31768	Charles Cole Memorial Hospital-Central Potter Health Center	71 Elk Street, Coudersport, Pennsylvania 16915
31769	Charles Cole Memorial Hospital-Eldred Health Center	139 Main Street, Eldred, Pennsylvania 16731
31770	Charles Cole Memorial Hospital-Emporium Health Center	288 Sizerville Road, Emporium, Pennsylvania 15834
31771	Charles Cole Memorial Hospital-Galeton Health Center	30 River Street, Galeton, Pennsylvania 16922

31772	Charles Cole memorial Hospital-Northern Potter Health Center	511 Academy Street, Ulysses, Pennsylvania 16948
31773	Port Allegany Community Health Center	45 Pine Street, Port Allegany, Pennsylvania 16743
31775	UPMC - Cole Memorial Hospital - Bowman Health Center	83 South Marvin Street, Smethport, Pennsylvania 16749
31785	UPMC - Cole Memorial Hospital - Westfield Health Center	222 Church St, Westfield, Pennsylvania 16950
32212	UPMC - Cole Memorial Hospital - Shinglehouse Physical Therapy	129 N. Puritan Street, Shinglehouse, Pennsylvania 16748
33762	UPMC - Cole - Orthopedics	51 Boylston Street, Bradford, Pennsylvania 16701
33972	UPMC - Family Healthcare Partners	420 Hillcrest Avenue, Grove City, Pennsylvania 16127
33973	Family Healthcare Partners- UPMC Harrisville	321 E Mercer St, Harrisville, Pennsylvania 16038
33974	UPMC - Family Healthcare Partners	400 W Butler St, Mercer, Pennsylvania 16137
33975	UPMC Children's Community Pediatrics – Grove City	675 N Broad Street Ext, Grove City, Pennsylvania 16127
38686	UPMC - Mercer Primary Care	737 Greenville Road, Mercer, Pennsylvania 16137
39809	UPMC - Lock Haven Hospital	24 Cree Dr., Lock Haven, Pennsylvania 17745
40292	UPMC - KCH - Walnut Street Internal Medicine	101 Walnut St., Kane, Pennsylvania 16735
43640	SHS Williamsport Regional	700 High Street, Williamsport, Pennsylvania 17701
46923	UPMC - Cole Dentistry - Coudersport	11 Eighth Street, Coudersport, Pennsylvania 16915
48090	Pinnacle Health Imaging, Walnut Bottom	850 Walnut Bottom Road, Carlisle, Pennsylvania 17013
48649	UPMC - Cole Memorial Hospital - 2nd Street Dental Health Center	438 East Second Street, Coudersport, Pennsylvania 16915
50226	SHS-Divine Providence Hospital	1100 Grampian Blvd, Williamsport, Pennsylvania 17701
51808	Pinnacle Health Brady Hall Data Center	205 South Front Street, Harrisburg, Pennsylvania 17104
51828	UPMC Pinnacle Harrisburg	111 South Front St., Harrisburg, Pennsylvania 17101
52457	UPMC - Sugar Creek Station - Skilled Nursing Facility	351 Causeway Drive, Franklin, Pennsylvania 16323
53165	UPMC Pinnacle West Shore	1995 Technology Parkway, Mechanicsburg, Pennsylvania 17050
53167	UPMC Pinnacle Community Osteopathic	4300 Londonderry Road, Harrisburg, Pennsylvania 17109

53663	UPMC - Green Home Skilled Nursing	37 Central Avenue, Wellsboro, Pennsylvania 16901
53665	UPMC - Medical Plaza at Mansfield	416 South Main Street, Mansfield, Pennsylvania 16933
53667	UPMC - Wellsboro PT & Aquatic Rehabilitation Center	11893 Route 6, Wellsboro, Pennsylvania 16901
53668	SHS Data Center	800 Campbell Street, Williamsport, Pennsylvania 17701
53671	UPMC - Wellsboro Office of General Surgery	1 Main Street, Wellsboro, Pennsylvania 16901
53672	UPMC - Wellsboro Office of Orthopaedics	9 Water Street , Wellsboro, Pennsylvania 16901
54568	UPMC - Wellsboro Office of Internal Medicine	103 West Avenue , Wellsboro, Pennsylvania 16901
55596	UPMC Pinnacle Carlisle	361 Alexander Spring Road, Carlisle, Pennsylvania 17015
55599	PINN - Memorial Hospital - York	1701 Innovation Drive, York, Pennsylvania 17408
55857	Heart of Lancaster Regional Medical Center	1500 Highlands Drive, Lititz, Pennsylvania 17543
55860	UPMC Pinnacle Hanover	300 Highland Avenue, Hanover, Pennsylvania 17331
55901	Hanover Medical Group - Littlestown	300 West King Street, Littlestown, Pennsylvania 17340
55902	Quarryville Family Medicine	13 East 2nd Street, Quarryville, Pennsylvania 17566
55903	Memorial Family Medicine at Stewartstown	200 Bailey Drive Suite 101, Stewartstown, Pennsylvania 17363
57191	UPMC - Somerset Health Services - Somerset Family Practice Clinic	126 East Church Street, Somerset, Pennsylvania 15501
57957	UPMC Somerset Family Practice	329 South Pleasant Avenue, Somerset, Pennsylvania 15501
58139	UPMC Somerset - Berlin Family Practice	426 Main Street, Berlin, Pennsylvania 15530
58317	UPMC - Medcor	223 South Pleasant Avenue, Somerset, Pennsylvania 15501
60276	UPMC Susquehanna Sunbury	350 N 11th St , Sunbury, Pennsylvania 17801
60610	Memorial Family Medicine of Shrewsbury	55 Old Farm Rd, Shrewsbury, Pennsylvania 17361
61586	UPMC - Outpatient Center - McElhattan	1 Outlet Lane, Lock Haven, Pennsylvania 17745
66026	UPMC - Horizon - Greenville Hospital	110 N Main St, Greenville, Pennsylvania 16125
66027	UPMC - Northwest Hospital	100 Fairfield Drive, Seneca , Pennsylvania 16346

66028	UPMC - Centers for Rehab Services - Franklin	44 Circle Street, Franklin, Pennsylvania 16323
66030	UPMC - University Ear, Nose, & Throat Specialists - Franklin	1029 Liberty Street, Franklin, Pennsylvania 16323
66032	UPMC - Franklin Community Medicine	464 Allegheny Boulevard, Franklin, Pennsylvania 16323
66034	UPMC - Women's Center for Bladder and Pelvic Health	1310 Liberty Street, Franklin, Pennsylvania 16323
66035	UPMC - Franklin Surgical Associates	6885 US Highway 322 , Franklin , Pennsylvania 16323
66037	UPMC - Bradford Medical Group of UPMC Hamot	24 West Washington Street, Bradford, Pennsylvania 16701
66039	UPMC - Warren Family Health UPMC Hamot	414 Market Street, Warren, Pennsylvania 16365
66040	UPMC - Vineyard Primary Care	2060 North Pearl Street, North East, Pennsylvania 16428
66043	UPMC - Heritage Primary Care	991 Route 19 N, Waterford, Pennsylvania 16441
66044	UPMC - Family Health Care of Edinboro	120 Washington Towne Blvd N, Edinboro, Pennsylvania 16412
66047	UPMC - Community Life - Bedford	9709 Lincoln Highway, Everett, Pennsylvania 15537
66082	UPMC - Lakeside Family Medicine - UPMC	11065 State Highway 18, Conneaut Lake, Pennsylvania 16316
66083	UPMC - Bedford	10455 Lincoln Highway, Everett, Pennsylvania 15537
66084	UPMC - Emlenton Area Family Practice	516 Main Street, Emlenton, Pennsylvania 16373
66085	UPMC Northwest Specialty - Clarion	18 Sportsman Dr, Clarion, Pennsylvania 16214
66086	UPMC-Summit Rehabilitation Associates - DuBois	89 Beaver Drive, Du Bois, Pennsylvania 15801
66087	UPMC-Magee-Womens Specialty Services - Clarion	1008 South 5th Avenue, Clarion, Pennsylvania 16214
66089	UPMC - Horizon Wellness Center	26 Conneaut Lake Road, Greenville, Pennsylvania 16125
66105	UPMC - Hillman Cancer Center	103 Woodfield Drive, Greenville, Pennsylvania 16125
66106	UPMC - Clarion Community Medicine	22681 Route 68, Clarion, Pennsylvania 16214
66107	UPMC - Venago Internal Medicine	1 Memorial Drive, Oil City, Pennsylvania 16301
66108	UPMC Northwest Occupational Health	3512 State Route 257, Seneca, Pennsylvania 16346
66973	UPMC-Northwest Hospital Data Center	3163 State Route 257, Seneca, Pennsylvania 16346

66975	UPMC Northwest Specialty - Titusville	401 West Spring Street, Titusville, Pennsylvania 16354
69788	UPMC - Jameson Hospital	1211 Wilmington Road, New Castle, Pennsylvania 16105
69789	UPMC - McKeesport Hospital	1500 5th Avenue, McKeesport, Pennsylvania 15132
69790	UPMC - Montefiore Hospital	3459 Fifth Avenue, Pittsburgh, Pennsylvania 15213
69791	UPMC - Passavant - McCandless Hospital	9100 Babcock Blvd., Pittsburgh, Pennsylvania 15237
69794	UPMC - Altoona Hospital	620 Howard Avenue, Altoona, Pennsylvania 16601
69796	UPMC - Magee-Womens Hospital	300 Halket Street, Pittsburgh, Pennsylvania 15213
69797	UPMC - East Hospital	2775 Mossie Boulevard, Monroeville, Pennsylvania 15146
69821	UPMC - Horizon - Shenango Valley Hospital	2200 Memorial Drive, Farrell, Pennsylvania 16121
69822	UPMC - St. Margaret Hospital	815 Freeport Road, Pittsburgh, Pennsylvania 15215
69879	UPMC - Children's Community Pediatrics – Slippery Rock	202 Spruce Dr, Slippery Rock, Pennsylvania 16057
69880	UPMC - Mercy Hospital	1400 Locust Street, Pittsburgh, Pennsylvania 15219
69882	UPMC - Children's Community Pediatrics – Bedford Cessna	1 Corporate Drive suite 109, Bedford, Pennsylvania 15522
69883	UPMC - Children's Community Pediatrics – Blairsville	56 Club Ln, Blairsville, Pennsylvania 15717
69884	UPMC - Lakeside Family Medicine	149 East Main Street, Andover, Ohio 44003
69885	UPMC - Bedford Internal Medicine	118 S Anderson St, Bedford, Pennsylvania 15522
69886	UPMC - Altoona - Cove Surgical Associates	154 Hospital Drive Ste 5, Tyrone, Pennsylvania 16686
69887	UPMC - Bedford Internal Medicine	420 Central Way, Bedford, Pennsylvania 15522
69899	UPMC - Centers for Rehab Services - Chicora	162 Medical Center Rd, Chicora, Pennsylvania 16025
69939	UPMC - Outpatient Center in Ebensburg	152 Zeman Drive, Ebensburg, Pennsylvania 15931
69941	UPMC - Steel City Internal Medicine	291 Route 288, Ellwood City, Pennsylvania 16117
69942	UPMC - Centers for Rehab Services- Emlenton	409 Main Street, Emlenton, Pennsylvania 16373
69943	UPMC - Pennwood Family Medicine	227 Hospital Drive, Everett, Pennsylvania 15537

69945	UPMC - Healthforce - Bedford	195 Memorial Drive, Everett, Pennsylvania 15537
69946	UPMC - Children's Community Pediatrics – Bedford Everett	249 Hospital Drive, Everett, Pennsylvania 15537
69947	UPMC - Torres' Family Medicine	220 West Main Street, Everett, Pennsylvania 15537
69948	UPMC - Altoona - Mainline Medical Associates	792 Gallitzin Road, Cresson, Pennsylvania 16630
69950	UPMC - Emlenton Family Practice	518 Main Street, Emlenton, Pennsylvania 16373
69987	UPMC - Greenville Medical Center	90 Shenango Street, Greenville, Pennsylvania 16125
69988	UPMC - Magee Women's Specialty Services - Altoona	9492 William Penn Highway, Huntingdon, Pennsylvania 16652
69989	UPMC - Huntingdon Family Physicians	9498 William Penn Hwy, Huntingdon, Pennsylvania 16652
69990	UPMC - Children's Community Pediatrics – Huntingdon	10663 Raystown Road, Huntingdon, Pennsylvania 16652
69991	UPMC - Gastroenterology - Horizon	125 North Main Street, Greenville, Pennsylvania 16125
69992	UPMC - Chestnut Ridge Family Medicine	2040 Quaker Valley Road, Fishertown, Pennsylvania 15539
69993	UPMC - Magee Women's - Bedford	361 Hospital Drive, Everett, Pennsylvania 15537
69994	UPMC - Williamsburg Family Practice	306 Plum Street, Williamsburg, Pennsylvania 16693
69995	UPMC - Family Practice	300 North Spring Street, Everett, Pennsylvania 15537
69996	UPMC - Bedford Regional Urology	202 Memorial Drive, Everett, Pennsylvania 15537
70010	UPMC - Children's Community Pediatrics – Armstrong	100 Medical Arts Bldg, Kittanning, Pennsylvania 16201
70011	UPMC - Avalon Springs Place	745 Greenville Road, Mercer, Pennsylvania 16137
70014	UPMC - CCP - Armstrong, Kittanning Office	1 Nolte Drive, Kittanning, Pennsylvania 16201
70041	UPMC - Altoona - Cove Surgical Associates	102 Hillcrest Dr, Roaring Spring, Pennsylvania 16673
70043	UPMC - Family Healthcare Partners	25 Linden Street, Stoneboro, Pennsylvania 16153
70045	UPMC - New Paris Rural Health Clinic	4186 Cortland Drive, New Paris, Pennsylvania 15554
70046	UPMC - Summit Rehabilitation Associates	83 Hillcrest Dr, Punxsutawney, Pennsylvania 15767
70047	UPMC - Magee Women's Specialty Services at UPMC Horizon - Grove City	647 N Broad Street Ext, Grove City, Pennsylvania 16127

70079	UPMC - Passavant – Cranberry Hospital	1 Saint Francis Way, Cranberry Township, Pennsylvania 16066
70098	UPMC - Presbyterian Hospital	200 Lothrop Street, Pittsburgh, Pennsylvania 15213
70102	UPMC - Shadyside Hospital	5230 Centre Avenue, Pittsburgh, Pennsylvania 15232
70104	UPMC - Saxton Family Practice	1709 Norris Street, Saxton, Pennsylvania 16678
70105	UPMC - Children's Hospital of Pittsburgh	4401 Penn Avenue, Pittsburgh, Pennsylvania 15224
71734	UPMC - Twin Lakes Center - Somerset Main Campus	224 Twin Lake Road, Somerset, Pennsylvania 15501
94723	UPMC - Western Maryland Hospital	12500 Willowbrook Road, Cumberland, Maryland 21502
94805	UPMC - Children's Hospital Specialty Care Center Mt. Morris	651 South Center Avenue Suite 201 , Somerset, Pennsylvania 15501
94806	UPMC - Blair Medical Associates, Family Practice	1400 Pennsylvania , Tyrone , Pennsylvania 16686
94807	UPMC - Chautauqua Medical Services - Great Lakes Physician Practice	113 Main St , Silver Creek , New York 14136
94808	UPMC - Chautauqua Medical Services - Great Lakes Physician Practice	117 Main Street, Salamanca, New York 14779
94809	UPMC - Urgent Care - McHenry	23789 Garrett Highway, Mc Henry, Maryland 21541
94889	UPMC - Magee-Womens Specialty Services	1424 W Main Street Suite 3, Grove City, Pennsylvania 16127
95148	UPMC - Curtis W Cooke, MD - Pediatrics	110 N 13th St, Franklin, Pennsylvania 16323
95150	UPMC - Kane - Orthopaedics, Rehabilitation Services & Pain Management Center	4355 Route 6 West, Kane, Pennsylvania 16735
95152	UPMC - Northwest Physicians Associates, PC	1263 Elk Street, Franklin, Pennsylvania 16323

## General Provisions

1. Frequently, sites have completed their original contract term and have the benefit of being month to month, while maintaining their originally contracted rate. Requested bid contract terms are: **Month to Month or up to 5 Years Term**
2. To warrant consideration for an award of contract resulting from this RFP, proposers must agree to participation in the FCC Healthcare Connect Fund (HCF) as administered by the Universal Service Administrative Company (USAC) mechanism as provided for and authorized under the federal Telecommunications Act of 1996 (Reference 47 U.S.c. § 254, "Universal Service").
3. Vendors acknowledge that any contractual relationship resulting from this solicitation of proposals may be partially or entirely dependent upon the successful receipt of HCF subsidies.
4. UPMC will contract directly with organizations capable of performing the requirements of this RFP. Proposers must be represented directly. Participation by brokers or commissioned agents will not be allowed during the proposal process.
5. UPMC is not responsible for any costs incurred by a vendor related to the preparation or delivery of the proposal, or any other activities carried out by the vendor as it relates to this RFP. Changes in applicable laws and rules may affect the award process or any resulting contracts. Vendors are responsible for ascertaining pertinent legal requirements and restrictions. Vendors are encouraged to visit the official FCC website pertaining to the Healthcare Connect Fund, at: <http://www.fcc.gov/encyclopedia/rural-health-care#HCF>.
6. UPMC may seek clarifications concerning the submitted proposal.
7. This RFP will become part of the contract with the selected proposer(s) for services. The proposer(s) will be bound to perform according to the terms of this RFP and their Proposals. The contract is to be a consortium-level contract and UPMC will sign the contract for all locations.
8. The bidding period is 28 days from the day it is posted on the USAC web site. The proposal evaluation period is anticipated to be 2 business days.
9. Quotes may be requested for variable levels of service. This will enable UPMC to weigh the pros and cons of higher levels of service against the additional cost incurred. However, it is recognized that for a variety of reasons different service providers will have different increments of service that they can provide. Vendors should feel free to quote the increments of service (even if not identical to what is in our request) they are in a position to deploy. New vendors are welcome to bid on services.
10. In accordance with the Site and Substitution Rules found in the Order (47 C.F.R §54.646) UPMC will extend this RFP to include new healthcare providers that become new members of our consortium during the length of this agreement.

## Notice of Intent to Bid and Submissions of Questions and Requests for Clarification

1. A letter signifying the bidder's intent to bid on this project must be received via email (Hard Copies are optional) to be eligible to participate in discussions and to receive additional information concerning this RFP. The "letter of intent" should be sent to:

**David Wagner, Managing Member**  
**PEM Filings, LLC**  
**3109 Grand Ave #449**  
**Miami, FL 33133**  
[support@pemfilings.com](mailto:support@pemfilings.com)  
**203-437-6546**

2. The following information should be included: a) name and address of the company; b) the company's authorized representative's name, title, address, phone and email address. Only bidders submitting such a notice will be eligible to participate in discussions and to receive additional information concerning this RFP. This does not preclude any bidder from submitting a bid.
3. Questions concerning this RFP must be submitted and /or copied to **David Wagner** at the above address. Vendors are invited to submit written questions and/or requests, interpretations, consideration, or acceptance concerning this RFP. In addition, please ensure that the subject line of the email references "UPMC Consortium Network – Letter of Intent to Bid."
4. All questions and responses will be shared via email with all bidders who have submitted a letter of intent to bid as outlined in Item 1 above.
5. In the event it becomes necessary to amend, add to or delete any part of the RFP, the amendment will be posted on the USAC website. All those bidders who provided a letter of intent to bid as outlined in Item 1 will be notified of the revision.

## Proposal Requirements

Proposer is the person responding to the RFP.

1. Provide name, address, telephone number and email address and any other relevant contact information.
2. Please provide pricing for a range of contract terms per 1 in General Provisions.
3. State non-recurring cost and identify what the cost covers. Include all estimated taxes, surcharges and fees, if applicable.
4. State monthly recurring cost of each requested service, separately identified, including all estimated taxes, surcharges and fees, if applicable.
5. Provide name(s) of billing party/parties.
6. Provide sample bill for services. Explain whether services will require multiple accounts with you company.
7. The Healthcare Connect Fund Order requires that the successful bidder obtain a Service Provider Identification Number (SPIN). This may be obtained from USAC at <http://www.usac.org/sp/default.aspx>. Please provide the Universal Service SPIN number of billing party/parties and indicate whether the billing party/parties have complied with all USAC requirements to participate in the Healthcare Connect Fund program.
8. Affirm that any and all hardware provided will be new and not refurbished equipment as well as a listing of such equipment.
9. Bid proposals must be sent via email to David Wagner at the above address no later than midnight Eastern Standard Time on the 28<sup>th</sup> day after the posting date as published on the USAC website; <http://www.usac.org/rhclhealthcare-connect/tools/search-posted-services/consortia.aspx>. Hard copies are optional.
- 10. Proposals should clearly depict all hardware, labor, software and warranty items broken down on a per site basis. The quotes should be structure in such a way as to make easy cross references between each hardware item and its associated labor, software and warranty where appropriate.**

## Pricing and Cost Information

Vendors submitting proposals should identify all costs associated with the solution they are quoting. All hardware must be new and not refurbished equipment. Bids must be accompanied by sufficient descriptive literature and/or specifications to clearly identify the item and provide for competitive evaluation. Quotes should include the following:

1. Implementation fees, including purchase of required new hardware for end-to-end connectivity and initial configuration of network hardware.
2. Ongoing transmission fees for end-to-end connectivity.
3. Ongoing manufacturer maintenance for the new hardware that will be purchased.
4. Any other costs associated with the solution that may add cost to participants.
5. Pricing for services or equipment that includes ineligible components must be provided for comparable services or items of equipment that include only eligible components.
6. The cost for (1) owning and (2) leasing any proposed infrastructure.

Bid proposals should identify all costs that are included in bid in sufficient detail as to confirm the proposed solution, including installation, configuration, maintenance and any recurring costs. Bid needs to comply with the Healthcare Connect Fund's eligibility requirements. Identify the purchase price for each unit. Bundled pricing may be cited specified but individual components must be identified and detailed pricing provided. Shipping cost for each unit or shipment shall be included as well.

A deadline for bid submissions will be 28 days after the posting of the on the USAC web site as previously stated.

All bid proposals must understand and acknowledge USAC invoicing requirements and formats.

Bidder will conform to invoicing procedures and processes as promulgated by USAC. Any successful bidder(s) is required to have a current Service Provider Identification Number (SPIN) as required by the Healthcare Connect Fund Order. A SPIN number may be obtained by contacting the Universal Services Administrative Company ([www.usac.org](http://www.usac.org)).

## Network Description & Equipment

### Equipment List

The following equipment types and specifications are required. While they are specified in terms Cisco and Nokia equipment, equivalent equipment may be bid.

The Healthcare Provider may request some or all of the suggested solutions.

#### **Router (Quantity 5):**

Cisco ISR4331-V/K9 with NIM-4FXO Part # ISR4331-V/K9 Description: Cisco ISR 4331 UC Bundle, PVDM4-32, UC License.

#### **NIM (Quantity 5):**

Part #: NIM-4FXO Description: 4-port Network Interface Module - FXO (Universal)

#### **Router (Quantity 5):**

Cisco ISR4431/K9 - IP Base LIC - 4GE, 3NIM, 8G Flash, 4G DRAM, IPB / CON-SNTISR4431K Cisco Switches SNTC-8X5XNBD Maintenance

#### **Switch (Quantity 10):**

Cisco C9300-48U-A -48 Port UPOE - Network Advantage - C9300 DNA Premier 3 Year Term License / CON-SNT-C93004UA Network Advantage Maintenance

### **QTY 60: Nokia NSG-E300 Router:**

Hardware:

- SYS-7850 NSG-E300 2C 4T AC

Software:

- NSG-V Base Router RTU 100Mbps
- NSG VPN Router RTU 100Mbps
- NSG ACL RTU 100Mbps
- NSG NAT/PAT RTU 100Mbps
- NSG Bus Intel RTU 100Mbps
- NSG Service Chaining RTU 100Mbps
- NSG IPsec RTU 100Mbps
- VSAP VIRTUAL RT AND SWITCHING NSG LIC (2 per router)

## Proposal Evaluations

Any and all costs incurred by Vendor(s) in preparing and submitting a proposal are the Vendor(s) responsibility and shall not be charged to the Consortium or reflected as an expense of the resulting contracts. Proposed vendor responses will be based on the following:

Criterion	Weight
Cost	35%
Prior experience including past performance	35%
Quality/ Clarity/ Compliance of RFP Response	30 %

Allowance of the substitution of sites and services over the life of the contract or participation in the HCF program is required. UPMC may add sites and/or upgrade or change services throughout the length of the contract without having to re-bid. UPMC requests that bids allow site and service substitutions in accordance with Appendix D.47 C.F.R. §54.646.

All service providers must file FCC form 498 to obtain a Service Provider Identification Number (SPIN/498 ID) and acknowledge participation in the HCF Program on the FCC Form 498 to participate in the HCF Program. Service Providers understand their responsibilities to sign, certify and submit proper invoices and documentation (including submitting bills for services and a breakdown of eligible and ineligible services) to be reimbursed. The invoicing deadline is 6 months after the end of the commitment period.

The selection will be based on all factors indicated in this section and may not go to the lowest bidder if cost is outweighed by a combination of other features in the winning vendor's bid. The point scale listed above will determine the most cost-effective solution for UPMC members.

UPMC reserves the right to select bid proposals which, in the sole judgment of the UPMC, most nearly conform to the specifications set forth herein.

UPMC reserves the right to waive any and all issues of form or presentation in considering bid presentations for acceptance or rejection, if, in the sole opinion of UPMC, such waiver is in the best interests of the project.

UPMC is not responsible for any costs incurred by a vendor related to the preparation or delivery of the bid proposal, or any other activities carried out by the vendor as it relates to this RFP.

Changes in applicable laws and rules may affect the award process or any resulting contracts. Vendors are responsible for ascertaining pertinent legal requirements and restrictions. Vendors are encouraged to visit the official FCC website pertaining to the Healthcare Connect Fund, at: <http://www.fcc.gov/encyclopedia/rural-health-care#HCF>

The selection decisions made by UPMC and reported to USAC under this RFP are final and appeals or re-submissions will not be considered.